# **Red Rock Resorts Announces Second Quarter 2019 Results**

LAS VEGAS, Aug. 6, 2019 /PRNewswire/ -- Red Rock Resorts, Inc. ("Red Rock Resorts", "we" or the "Company") (NASDAQ: RRR) today reported financial results for the second quarter ended June 30, 2019.

Net revenues were \$482.9 million for the second quarter of 2019, an increase of 16.0%, or \$66.7 million, from \$416.2 million for the same period of 2018. The increase in net revenues was primarily due to the redevelopment projects at Palace Station Hotel & Casino and the Palms Casino Resort (the "Palms").

Net loss was \$7.1 million for the second quarter of 2019, a decrease of \$106.2 million, from net income of \$99.1 million for the same period of 2018. The decrease in net income was primarily due to a decrease in the fair value of derivative instruments and a prior year gain associated with the extinguishment of a tax receivable liability.

Adjusted EBITDA<sup>(1)</sup> was \$115.2 million for the second quarter of 2019, a decrease of 7.6%, or \$9.4 million, from \$124.6 million in the same period of 2018. The decrease in Adjusted EBITDA was primarily due to one-time expenses relating to the Palms grand reopening weekend in April 2019 and the property's national branding and marketing campaign.

## **Las Vegas Operations**

Net revenues from Las Vegas operations were \$457.8 million for the second quarter of 2019, an increase of 16.3%, or \$64.1 million, from \$393.7 million in the same period of 2018. Adjusted EBITDA from Las Vegas operations was \$101.7 million for the second quarter of 2019, a decrease of 9.7%, or \$10.9 million, from \$112.6 million in the same period of 2018.

#### **Native American Management**

Adjusted EBITDA from Native American operations was \$22.0 million for the second quarter of 2019, an increase of 10.9% from \$19.8 million in the same period of 2018 due to increased management fees generated under the Graton Resort management agreement.

# **Palms Redevelopment Update**

The Palms redevelopment project remains on schedule and the budget remains unchanged. With the exception of the Michelin-starred dim sum restaurant Tim Ho Wan (which is expected to be complete by the end of the third quarter of 2019), the project is now complete. As of June 30, 2019, the Company has incurred approximately \$657 million in costs against the \$690 million project.

#### **Balance Sheet Highlights**

The Company's cash and cash equivalents at June 30, 2019 were \$100.2 million and total principal amount of debt outstanding at the end of the second quarter was \$3.0 billion. The Company's debt to Adjusted EBITDA and interest coverage ratios were 5.6x and 4.0x, respectively.

#### **Quarterly Dividend**

The Company's Board of Directors has declared a cash dividend of \$0.10 per Class A common share for the second quarter of 2019. The dividend will be payable on September 27, 2019 to all stockholders of record as of the close of business on September 13, 2019.

Prior to the payment of such dividend, Station Holdco LLC ("Station Holdco") will make a cash distribution to all unit holders of record, including the Company, of \$0.10 per unit for a total distribution of approximately \$11.7 million, approximately \$7.0 million of which is expected to be distributed to the Company and approximately \$4.7 million of which is expected to be distributed to the other unit holders of record of Station Holdco.

#### **Conference Call Information**

The Company will host a conference call today at 4:30 p.m. Eastern Time to discuss its financial results. The conference call will consist of prepared remarks from the Company and include a question and answer session. Those interested in participating in the call should dial (888) 317-6003, or (412) 317-6061 for international callers, approximately 15 minutes before the call start time. Please use the passcode: 7983473. A replay of the call will be available from today through August 13, 2019 at <a href="https://www.redrockresorts.com">www.redrockresorts.com</a>. A live audio webcast of the call will also be available at <a href="https://www.redrockresorts.com">www.redrockresorts.com</a>.

#### Presentation of Financial Information

(1) Adjusted EBITDA is a non-GAAP measure that is presented solely as a supplemental disclosure. We believe that Adjusted EBITDA is a widely used measure of operating performance in our industry and is a principal basis for valuation of gaming companies. We believe that in addition to net income, Adjusted EBITDA is a useful financial performance measurement for assessing our operating performance because it provides information about the performance of our ongoing core operations. Adjusted EBITDA includes net (loss) income plus depreciation and amortization, share-based compensation, write-downs and other charges, net, including Palms redevelopment and preopening expenses, tax receivable agreement liability adjustment, interest expense, net, loss on modification of debt, change in fair value of derivative instruments, (benefit) provision for income tax and other.

## **Company Information and Forward Looking Statements**

Red Rock Resorts owns a majority indirect equity interest in and manages Station Casinos LLC ("Station Casinos"). Station Casinos is the leading provider of gaming and entertainment to the residents of Las Vegas, Nevada. Station Casinos' properties, which are located throughout the Las Vegas valley, are regional entertainment destinations and include various amenities, including numerous restaurants, entertainment venues, movie theaters, bowling and convention/banquet space, as well as traditional casino gaming offerings such as video poker, slot machines, table games, bingo and race and sports wagering. Station Casinos owns and operates Red Rock Casino Resort Spa, Green Valley Ranch Resort Spa Casino, Palms Casino Resort, Palace Station Hotel & Casino, Boulder Station Hotel & Casino, Sunset Station Hotel & Casino, Santa Fe Station Hotel & Casino, Texas Station Gambling Hall & Hotel, Fiesta Rancho Casino Hotel, Fiesta Henderson Casino Hotel, Wildfire Rancho, Wildfire Boulder, Wild Wild West Gambling Hall & Hotel, Wildfire Sunset, Wildfire Valley View, Wildfire Anthem and Wildfire Lake Mead. Station Casinos also owns a 50% interest in Barley's Casino & Brewing Company, Wildfire Casino & Lanes and The Greens. In addition, Station Casinos is the manager of Graton Resort & Casino in northern California.

This press release contains certain forward-looking statements with respect to the Company and its subsidiaries which involve risks and uncertainties that cannot be predicted or quantified, and consequently, actual results may differ materially from those expressed or implied herein. Such risks and uncertainties include, but are not limited to the effects of the economy and business conditions on consumer spending and our business; competition, including the risk that new gaming licenses or gaming activities are approved; our substantial outstanding indebtedness and the effect of our significant debt service requirements; our ability to refinance our outstanding indebtedness and obtain necessary capital; the impact of extensive regulation; risks associated with changes to applicable gaming and tax laws; risks associated with development, construction and management of new projects or the redevelopment or expansion of existing facilities; and other risks described in the filings of the Company with the Securities and Exchange Commission. In providing forward-looking statements, the Company is not undertaking any duty or obligation to update these statements publicly as a result of new information, future events or otherwise, except as required by law. If the Company updates one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those other forward-looking statements.

View source version on <a href="http://redrockresorts.investorroom.com/">http://redrockresorts.investorroom.com/</a>:

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# Red Rock Resorts, Inc. Condensed Consolidated Statements of Operations (amounts in thousands, except per share data) (unaudited)

	Three Months Er	ided June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Operating revenues:					
Casino	\$245,268	\$232,756	\$490,201	\$469,003	
Food and beverage	137,791	94,632	242,724	185,560	
Room	49,311	42,719	97,386	89,349	

Other		26,905		24,917	!	52,827	4	47,473	
Management fees	23,593			21,164		46,752	4	45,842	
Net revenues	482,868		4	416,188		29,890	83	37,227	
Operating costs and expenses:									
Casino	87,716			80,396		70,656	1!	59,354	
Food and beverage	140,155			85,114		232,391		165,223	
Room	20,559		19,431		40,755		39,531		
Other	13,674		12,109		25,533		20,895		
Selling, general and administrative		110,602		98,071		09,667	19	93,180	
Depreciation and amortization		55,835		45,992	1	06,688	8	39,156	
Write-downs and other charges, net		8,846		10,786		32,574		14,631	
Tax receivable agreement liability									
adjustment _	<u>-</u>		(73,502)				(90,375)		
		437,387	2	78,397	8	18,264	59	91,595	
Operating income		45,481	1	37,791	1	11,626	24	45,632	
Earnings from joint ventures		521		499		1,026		1,107	
Operating income and earnings									
from joint ventures		46,002	1	38,290	1	12,652	2	46,739	
Other (expense) income:									
Interest expense, net		(40,981)	13	31,598)	(7	78,419)	16	52,709)	
Loss on modification of debt	,	(40,301)	(-	-	( )	(302)	(0	-	
Change in fair value of derivative						(302)			
instruments		(12,958)		7,321	(1	L9,596)		23,124	
Other	,	(83)		(66)	( -	(152)	4	(221)	
-		(54,022)		24,343)		98,469)		39,806)	
(Loss) income before income tax		(8,020)		13,947		14,183		06,933	
Benefit (provision) for income tax	953		(14,845)			(966)	(25,701)		
Net (loss) income		(7,067)	99,102		13,217	181,232			
Less: net (loss) income attributable to		(7,007)		99,102		13,217	Τ.	51,252	
noncontrolling interests	(3,221)		16,367		5,740	47,317			
Net (loss) income attributable to		(3,221)		10,507		3,740		<del>+</del> /,31/	
Red Rock Resorts, Inc.	\$	(3,846)	\$	82,735	\$	7,477	\$13	33,915	
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(Loss) earnings per common share:									
(Loss) earnings per share of Class A									
common stock, basic	\$	(0.06)	\$	1.20	\$	0.11	\$	1.94	
(Loss) earnings per share of Class A									
common stock, diluted	\$	(0.06)	\$	0.82	\$	0.10	\$	1.46	
Weighted-average common shares									
outstanding:									
Basic		69,556		69,124		69,477	(	68,962	
Diluted		69,556		17,002		16,715		16,973	
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Dividends declared per common share	\$	0.10	\$	0.10	\$	0.20	\$	0.20	

# Red Rock Resorts, Inc. Segment Information and Reconciliation of Net (Loss) Income to Adjusted EBITDA (amounts in thousands) (unaudited)

	Three Months En	nded June 30,	Six Months Ended June 30,		
	2019	2018	2019	2018	
Net revenues					
Las Vegas operations	\$457,753	\$393,682	\$880,123	\$788,852	
Native American management	23,452	21,020	46,448	45,525	
Reportable segment net revenues	481,205	414,702	926,571	834,377	
Corporate and other	1,663	1,486	3,319	2,850	
Net revenues	\$482,868	\$416,188	\$929,890	\$837,227	
Net (loss) income	\$ (7,067)	\$ 99,102	\$ 13,217	\$181,232	

Adjustments				
Depreciation and amortization	55,835	45,992	106,688	89,156
Share-based compensation	4,532	3,103	8,385	5,557
Write-downs and other charges, net	8,846	10,786	32,574	14,631
Tax receivable agreement liability				
adjustment	-	(73,502)	-	(90,375)
Interest expense, net	40,981	31,598	78,419	62,709
Loss on modification of debt	-	-	302	-
Change in fair value of derivative				
instruments	12,958	(7,321)	19,596	(23,124)
(Benefit) provision for income tax	(953)	14,845	966	25,701
Other	83	41	152	(766)
Adjusted EBITDA	\$115,215	\$124,644	\$260,299	\$264,721
Adjusted EBITDA				
Las Vegas operations	\$101,692	\$112,589	\$232,170	\$238,466
Native American management	21,950	19,790	43,426	41,884
Reportable segment Adjusted				
EBITDA	123,642	132,379	275,596	280,350
Corporate and other	(8,427)	(7,735)	(15,297)	(15,629)
Adjusted EBITDA	\$115,215	\$124,644	\$260,299	\$264,721

SOURCE Red Rock Resorts, Inc.

 $\underline{\text{https://redrockresorts.investorroom.com/2019-08-06-Red-Rock-Resorts-Announces-Second-Quarter-2019-Results}$